



**CABO VERDE INVESTMENT FORUM 2019**  
**“THE MID-ATLANTIC GATEWAY TO THE WORLD’S ECONOMY”**  
 July 1, 2 and 3, Sal Island, Cabo Verde  
 Hilton Cabo Verde Sal Resort

DAY 1: July 1 <sup>st</sup>	
08:30 – 9h30	Participant registration
08:30	<ul style="list-style-type: none"> <li>• Start of B2B and B2G meetings</li> </ul>
9h30 – 10:00	Plenary Session 1: OPENING CEREMONY
	<p><b>Agenda presentation</b></p> <ul style="list-style-type: none"> <li>- <i>Master of Ceremony (5') (Marco Rocha)</i></li> </ul> <p><b>Statements</b></p> <ul style="list-style-type: none"> <li>- Welcome speech by <b>Mr. Júlio Lopes, President of the Municipality of Sal Island (3')</b></li> <li>- Opening statement by <b>Mr. Belarmino Lucas, President of the High Council of the Chambers of Commerce of Cabo Verde (5')</b></li> <li>- Opening speech by <b>Mr. Ulisses Correia e Silva, Prime Minister of Cabo Verde, (7')</b></li> </ul>
10:00 – 12:30	Plenary Session 2: CABO VERDE IN THE GLOBAL ECONOMY
10:00 – 11:00	<p><b>Panel 1: Vision and strategies for the development of private sector in Africa and particularly in Cabo Verde - Challenges and Opportunities (60')</b></p> <ul style="list-style-type: none"> <li>- Chair - Vice Prime Minister and Minister of Finance of Cabo Verde, <b>Mr. Olavo Correia</b></li> <li>- President of the Chamber of Tourism of Cabo Verde, <b>Mr. Gualberto do Rosário</b></li> <li>- Representative of the African Development Bank</li> <li>- Director of Cooperation of the Organization for Economic Co-operation and Development, <b>Mr. Jorge Moreira da Silva</b></li> <li>- Managing Director of Ecobank Capital &amp; Group Head, Investment Banking, <b>Mr. Moyo Kamgaing</b> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (15') –</li> </ul> </li> </ul>
11:00 – 11:45	<p><b>Panel 2: The Business Environment in Cabo Verde – a new paradigm. Perception of the entrepreneurs and investors, and the role and initiatives of the Government (45')</b></p> <ul style="list-style-type: none"> <li>- Representative of MTT – Minister of Tourism and Transport of Cabo Verde, <b>Mr. José Gonçalves</b></li> <li>- Representative of the Chamber of Commerce of Sotavento, <b>Mr. J. Spencer Lima</b></li> <li>- Representative of the European Union,</li> <li>- IFC Director for West and Central Africa, <b>Mr. Aliou Maiga</b></li> </ul>



<p>11:45 – 12:30</p>	<ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10') –</li> </ul> <p><b>Panel 3: Exchange on business opportunities in the ECOWAS, CPLP, Macaronesia, and in Cabo Verde (45')</b></p> <ul style="list-style-type: none"> <li>- President of Cabo Verde TradeInvest, <b>Mrs. Ana Barber</b></li> <li>- Representative of the Afreximbank</li> <li>- Chairman of the ECOWAS Bank for Investment and Development, <b>Mr. Bashir Ifo</b></li> <li>- Representative of the Chamber of Commerce of Las Palmas, the Canary Islands, Spain</li> </ul> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10')</li> </ul>
<p>12:30</p>	<p>Group Picture</p>
<p>13:00 – 14:30</p>	<p><b>1. Networking Lunch – Courtesy of the Government of Cabo Verde</b></p>
<p>13:00 – 14:30</p>	<p><b>2. Financial Institutions Lunch</b> - (Participation by invitation) Presentation of strategic financial tools and solutions and how the private sector can access them</p> <p><i>Presenters:</i></p> <ul style="list-style-type: none"> <li>- African Development Bank,</li> <li>- ECOWAS Bank for Investment and Development</li> <li>- Afreximbank</li> <li>- China Eximbank,</li> <li>- International Finance Corporation</li> <li>- European Investment Bank</li> </ul> <p><i>Chair:</i> Vice Prime Minister and Minister of Finance of Cabo Verde, <b>Mr. Olavo Correia</b></p> <p><i>Co-Chair:</i> Secretary of State for Finance, <b>Mr. Gilberto de Barros</b></p> <p><i>Representatives of:</i></p> <ul style="list-style-type: none"> <li>- Cabo Verde TradeInvest, (CEO, Ms. Ana Barber)</li> <li>- Boa Vista and Maio Islands Tourism Development Corporation, (SDTIBM), (Executive Director, Mr. Rui Santos)</li> <li>- Cabo Verde Stock Exchange, (CEO, Mr. Manuel Lima)</li> <li>- ProEmpresa, (CEO, Mr. Pedro Barros)</li> <li>- ProCapital (CEO, Mrs. Adalgiza Vaz)</li> <li>- ProGarante</li> <li>- Chamber of Commerce of Barlavento (President, Mr. Belarmino Lucas),</li> <li>- Chamber of Commerce of Sotavento (President, Mr. J. Spencer Lima),</li> <li>- Chamber of Tourism of Cabo Verde (President, Mr. Gualberto do Rosario),</li> <li>- Local banks -</li> </ul> <p><i>Local Entrepreneurs: 03 SAL, 02 BV, 02 ST, 02 SV</i></p>
<p>14:30 – 16:15</p>	<p><b>Thematic Session 1: TOURISM</b></p>



	Interlinked value chains business opportunities (Tourism, Agriculture, Water and Sanitation, Health, etc.). Searching for investors and operators!
14:30 – 15:15	<p><u>Panel 1 (45')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Boa Vista and Maio Islands Tourism Development Corporation, (SDTIBM), Executive Director, <b>Mr. Rui Santos</b></li> <li>- Representative of Águas de Ponta Preta</li> <li>- CEO of The Resort Group, <b>Mr. Ignácio Prada</b></li> <li>- Representative of the CTCV – Chamber of Tourism of Cabo Verde</li> <li>- World Bank Senior Linkages Assessment Specialist, <b>Mr. Carlos Faria</b></li> </ul>
15:15 – 16:15	<ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10') –</li> </ul> <p><u>Panel 2 (45')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Minister of Agriculture and Environment of Cabo Verde, <b>Mr. Gilberto Silva</b></li> <li>- CEO of Hotel Odjo d'Água, <b>Mr. Manuel António de Souza Lobo</b></li> <li>- Representative of RIU Hotels &amp; Resorts</li> <li>- CEO of Montenegro,</li> </ul> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10') –</li> </ul> <p><u>Interlude (15')</u>:</p> <p><b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b></p> <ul style="list-style-type: none"> <li>- Flagship Project Presentation (Project proposal: Riqueza di Mar/Cidade Velha)</li> <li>- Flagship Project Presentation (Project proposal:</li> </ul>
16:15 – 16:45	<b>Networking Break / Signature Sessions</b>
16:45 – 18h00	<p><b>Thematic Session 2: AIR TRANSPORT</b></p> <p>More than a need, the air transport sector offers many business opportunities and profitable investments! Regional market needs and business opportunities.</p>
	<p><u>Panel (65')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Cabo Verde HUB presentation, <b>Secretary of State for Finance, Mr. Gilberto de Barros</b></li> <li>- Representative of the Cabo Verde Airlines</li> <li>- Representative of the ASA – Airport Security Agency</li> <li>- Expert on Air Hubs from Iceland</li> </ul> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (15')</li> </ul> <p><u>Interlude (15')</u>:</p> <p><b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b></p> <p>Flagship Project Presentation (Project Proposal: CV Handling), CEO, <b>Mr. Aquiles Rodrigues</b></p>
18:30	<b>Welcome Cocktail and Cultural Event</b>

## DAY 2: July 2<sup>nd</sup>

08:00 - 09:30	Arrival and Networking Breakfast
08:00	<ul style="list-style-type: none"> <li>• Start of B2B and B2G meetings</li> </ul>
09:30 – 10:40	<b>Plenary Session 3: IMPROVING CABO VERDE FINANCIAL SERVICES</b>
	<p><u>Panel 1 (55')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Vice Prime Minister and Minister of Finance of Cabo Verde, <b>Mr. Olavo Correia</b></li> <li>- President of BVC - Cabo Verde Stock Exchange, <b>Mr. Manuel Lima</b></li> <li>- Governor of BCV – Cabo Verde Central Bank, <b>Mr. João Serra</b></li> <li>- Executive Director of BAI Bank, <b>Mrs. Carla do Rosário</b></li> <li>- Representative of Mauritius financial sector <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (15')</li> </ul> </li> </ul>
10:40 – 11:10	<b>Networking Break / Signature Sessions</b>
11:20 – 12:40	<p><b>Thematic Session 3: ENERGY</b> Focus on renewable energy! How to make the transition, how to link RE with water and sanitation? Best practice, PPPs, what are the options?</p>
	<p><u>Panel (65')</u>:</p> <ul style="list-style-type: none"> <li>- Chair – Minister of Industry, Trade and Energy, <b>Mr. Alexandre Monteiro</b></li> <li>- Representative of Eletric Wind, CEO, <b>Mr. Daniel Graça</b></li> <li>- Representative of Luxembourg</li> <li>- Representative of Electra, CEO <b>Mr. Alcindo Mota</b></li> <li>- Executive Director of ECOWAS Regional Centre for Renewable Energy and Energy Efficiency (ECREEE), <b>Mr. Mahama Kappiah</b>, <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (15')</li> </ul> </li> </ul> <p><u>Interlude (10')</u>: <b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b> Flagship Project Presentation (Project proposal: Wave02 Energy)</p>
13:00 – 14:30	1. <b>Networking Lunch – Courtesy of the Government of Cabo Verde</b>
13:00 – 14:30	2. <b>Macaronesia Lunch</b> - (Participation by invitation) Lunch with regional authorities, representatives of the chambers of commerce of Macaronesia, hosted by the Prime Minister and Vice Prime Minister of Cabo Verde to exchange on business opportunities in the region.
14:30 – 15:30	<b>Thematic Session 4: MARITIME ECONOMY</b>



	<p>The role of Maritime Economy in the sustainable growth of Cabo Verde. Exploring the possibilities for investment in transport, transshipment, bunkering and scientific research.</p>
	<p><u>Panel (50')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Secretary of State of Maritime Economy, <b>Mr. Paulo Veiga</b>;</li> <li>- Representative of ZEEM-SV - Maritime Special Economic Zone of São Vicente, <b>Mr. José Correia</b></li> <li>- World Bank Lead Natural Resource Management Specialist, <b>Mrs. Berengere Prince</b></li> <li>- Representative of Interilhas -</li> <li>- Representative of FAO -             <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10') -</li> </ul> </li> </ul> <p><u>Interlude (7')</u>:</p> <p><b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b></p> <ul style="list-style-type: none"> <li>- Flagship Project Presentation (Project Proposal: CV Marine Shipping - Bunkering)</li> </ul>
15:30 – 16:30	<p><b>Thematic Session 5: INFORMATION &amp; COMMUNICATION TECHNOLOGY</b></p> <p>A breakthrough technology driver for economic growth. Leapfrogging from the islands to the Atlantic continents.</p>
	<p><u>Panel (50')</u>:</p> <ul style="list-style-type: none"> <li>- Chair - Representative of Ministry of Finance, <b>Mr. Aruna Handem</b></li> <li>- Representative of IHABA, CEO, <b>Mr. José Brito</b></li> <li>- Representative of the Government of Estonia, National Digital Advisor, <b>Mr. Marten Kaevats</b></li> <li>- IBM General Manager for Cabo Verde, Angola and São Tomé e Príncipe, <b>Mrs. Júlia Carvalho</b></li> <li>- World Bank Senior Digital Development Specialist, <b>Mr. Jerome Bezzina</b> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (10')</li> </ul> </li> </ul> <p><u>Interlude (7')</u>:</p> <p><b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b></p> <ul style="list-style-type: none"> <li>- Flagship Project Presentation (Project Proposal: NOSi, CEO, Mr. Antonio Fernandes)</li> </ul>
16:50	<p><b>Networking Break / Signature Sessions</b></p>

## DAY 3: July 3st

08:00 - 09:00	Arrival and Networking Breakfast
08:00	<ul style="list-style-type: none"> <li>• Start of B2B and B2G meetings</li> </ul>



09:00 - 10:00	<p><b>Plenary Session 4: PUBLIC INVESTMENTS &amp; PUBLIC-PRIVATE PARTNERSHIPS</b></p> <p>The strategy of the government to partner with private sectors investors and operators.</p>
	<p><u>Panel (50')</u></p> <ul style="list-style-type: none"> <li>- Chair - Secretary of State for Finance, <b>Mr. Gilberto de Barros</b></li> <li>- Representative of Cabeólica, CEO, <b>Mr. Antão Fortes</b></li> <li>- Representative of Águas de Porto Novo, CEO, <b>Mr. Damiao Pujol</b></li> <li>- Representative of European Union Financial Institution</li> <li>- MIGA Senior Underwriter, <b>Mr. Nouredin Ennaboulssi</b> <ul style="list-style-type: none"> <li>▪ Questions &amp; Answers (15') -</li> </ul> </li> </ul> <p><u>Interlude (7')</u></p> <p><b><i>Technical Moderator presents list of sectoral projects available for B2B and B2G</i></b></p> <ul style="list-style-type: none"> <li>- Flagship Project Presentation</li> </ul>
10:00 - 10:30	<b>Networking Break / Signature Sessions</b>
10:30 – 11:00	<p><b>Plenary Session 5: Summary of the Forum</b></p> <p>Presented by</p>
11:00 – 11:30	<p><b>Plenary Session 6: CLOSING CEREMONY</b></p> <p>Closing speech by <b>Mr. Olavo Correia, Vice Prime Minister of Cabo Verde</b></p>
12:00	<b>Networking Lunch – Courtesy of the Government of Cabo Verde</b>
16:00 – 18:00	<p><b>Exchange session between the Cabo Verde authorities and the business promoters established in the country</b></p> <p><i>(Participation by invitation, hosted by the Vice Prime Minister)</i></p>

## Information

- B2B and B2G: Business to Business and Business to Government meetings will start as soon as July 1 at 8:30 AM. Dedicated smartphone application will available to participants in order to setup appointments.
- Each session will include a period for discussion and exchange of views between participants.